

Dean, School of Business

Adelphi University

Committed to student success in today's complex and competitive marketplace, The School of Business at Adelphi University (<http://business.adelphi.edu>) aspires to be one of the region's premier business schools recognized for its focus on student success, commitment to upholding the highest standards in business ethics, and shaping students poised to emerge as passionate and ethical business visionaries.

Located in picturesque Garden City, Long Island, less than 30 miles from Manhattan, the University is a doctoral granting institution of higher learning with a college of arts and sciences, an honors college, and six professional schools that are grounded in the liberal arts. Comprised of a robust pool of scholars and global business leaders, the student-oriented School of Business faculty blends a unique market-based perspective with a passion for teaching and mentoring. Small class sizes and rigorous, engaging opportunities to learn outside the classroom at both undergraduate and graduate levels attract motivated students who seek leverage in this ever-changing and ultra-competitive job market.

Numbers tell the success story of the Adelphi School of Business:

Undergraduate enrollment (of 555) has climbed more than 50% in eight years; graduate enrollment (251) has grown proportionately.

The number of FTE faculty in the School (now 37) is up 75+% since 2001.

Both the fast-track and traditional M.B.A. programs promote successful outcomes through real-world experiences.

More than 95% of undergraduate business alumni get jobs within six months of graduation.

Earning AACSB International accreditation in 2007, Adelphi is among only 10% of business schools in the world to gain this recognition (www.aacsb.edu).

Reporting to the provost, the dean of the School of Business at Adelphi University is responsible for the administration and leadership of the School and works collaboratively with the other deans as part of Adelphi's academic management team. As its next dean, the successful candidate will take the lead in developing the School's focus and identity as the destination of choice for students seeking a high quality, affordable private education in the nexus of international finance and business. With more than 17,000 well-placed and active business school alumni serving as mentors and advocates, Adelphi

business students can take full advantage of location, contacts, and faculty resources to chart their own successful career paths.

The School of Business currently offers undergraduate programs in accounting, economics, finance, and management, as well as traditional and accelerated MBAs and several innovative joint graduate degree tracks. Business clusters (12 credits) give liberal arts and science majors at Adelphi the ability to explore diverse business disciplines, and joint undergraduate programs are offered in international studies and computer management information systems.

About Adelphi University

Chartered in 1896, Adelphi University (www.adelphi.edu) is the first institution of higher education on Long Island. With the main campus in Garden City and centers in New York City, Hauppauge and Poughkeepsie, the university comprises a distinguished liberal arts college and a cluster of professional schools. The University's location offers access to numerous Fortune 500 companies and positions the University in a highly competitive academic environment. With an unusually high concentration of public and private universities in the area, Adelphi successfully attracts well-prepared students who value excellence in scholarship, public service, and creativity. Today University enrollment exceeds 8,600 undergraduate and graduate students, with a distinguished and dedicated full-time faculty of over 300, supplemented by a corps of 600 part-time academics and professionals who add real-world experience to our programs.

Admired for the strength of the faculty, whose honors include Fulbright, Carnegie, and Pulitzer recognition, competence of graduates, and strong interdisciplinary orientation, Adelphi is a pioneering institution that is committed to being the leading private university in the region for both undergraduate and graduate education.

Points of pride during the tenure of Adelphi President Robert Scott, who has led the University since 2000 include:

Adelphi is one of only two private schools in New York State named a "Best Buy in Higher Education" by the Fiske Guide to Colleges in 2007 and 2008.

Major infrastructure investments in faculty, facilities and technology have positioned Adelphi as a destination of choice for top students and professors.

Since 2000, capital improvements have surpassed the \$200 million mark, and faculty salaries have increased at a compounded rate of 40+% with a reduction in the teaching load, which is now three courses per semester.

Priorities of the ongoing \$56 million Campaign for Adelphi University are endowments for student scholarships and faculty support as well as new facilities that will enhance academic, artistic, athletic, and recreational programs.

Alumni have significantly increased philanthropic support, and their participation in campus activities has grown by triple digits.

Opportunities and Challenges for the Next Dean of the School of Business

The School of Business at Adelphi University has the assets every ambitious administrator seeks: high-quality faculty and students; flourishing academic and internship opportunities; an accomplished and actively engaged alumni base; and earned excellence, as recognized by competitive international accreditation.

Succeeding Dr. Anthony Libertella, who is returning to the faculty after eight years of focused and insightful leadership, the next dean of the School of Business will have the enviable career opportunity to use strong planning skills, far-sighted vision, and collaborative management abilities in guiding the School to establish a distinctive focus in regional business education, and enhance and continue the pursuit of excellence.

Among the challenges and opportunities ahead:

Lead in crafting an ambitious strategic plan that takes full advantage of existing assets and identifies emerging opportunities for competitive positioning;

Expand and promote cutting-edge curricula taught by accessible, student-oriented faculty to meet 21st century needs in the global marketplace and to effectively publicize them to prospective students;

Forge strong, innovative international relationships through student exchange programs and other strategies;

Connect students and major employers by providing strategic leadership for our innovative internship program and enhancing opportunities for mentorship;

Take advantage of Adelphi's strength in interdisciplinary education by forging new links between the Business School and other units on and off campus;

Explore and create innovative approaches to the delivery of distinctive Adelphi programs in ways including but not limited to: developing online courses and programs using existing as well as emerging technologies to meet the needs of traditional students and those seeking career redirection and enrichment;.

Provide leadership in institutional fundraising, including involving alumni and corporate partners in increasing the endowment significantly, with emphasis on student scholarships and faculty chairs as well as public and/or private support for research.

Attributes of Excellence: Dean of the School of Business

A highly engaged Search Advisory Committee is leading the effort to identify individuals for this position who have strong professional credentials, a collegial personal style, and an ambitious vision for the School and its continued trajectory of emergence as leader and innovator in business education with increasing opportunities for global partnerships. Among the attributes sought in candidates for this rigorous national search:

Earned doctoral degree in a business or related discipline;

Distinguished scholarly and professional record with credentials commensurate with appointment as full professor with tenure;

Progressively more responsible administrative experience with a record of successfully providing creative and innovative results including faculty development, fundraising, and enrollment management;

Collaborative personal style and persuasive advocacy skills in building partnerships internally and externally within both academic and corporate communities;

Experience in creating and enhancing academic programs and supporting related scholarship, especially for recently-hired, non-tenured faculty;

Demonstrated ability to attract external funding from government agencies, private business, and private donors;

History of commitment to promoting excellence in teaching and the ability to create and enhance programs via traditional and innovative course delivery methods that reach students at all levels;

Personal philosophy that fully embraces ethnic, social and geographic diversity in students and faculty;

Proven record of transparent decision-making and effective management and communication skills.

Search Timeline

The Search Advisory Committee will begin the review of CVs in mid-August. Applications and nominations will be accepted until the position is filled. Inquiries, nominations and applications will be received and considered in confidence. Materials

submitted should include: (1) a detailed letter of interest describing specifically how the candidate's qualifications match the School of Business's desired characteristics in a leader and qualifications to support the strategic guidance to the school's future; (2) curriculum vitae; and (3) complete contact information for five references including the candidate's professional relationship with each reference listed.

Materials should be electronically submitted to AdelphiBus@academic-search.com.

The search is assisted by:

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