

## ADVERTISEMENT

Adelphi University

Dean School of Business

Adelphi University seeks an accomplished and highly motivated leader in business education to serve as dean of the School of Business.

Located in picturesque Garden City, NY, in close proximity to Wall Street and the vigorous tri-state economy, the dean will have access to an active, loyal, and well-placed alumni base that is enthusiastically supportive of the Adelphi School of Business programs and its students. To take full advantage of these opportunities, strong planning skills, far-sighted vision, and a proven record of collaboration will be important tools for the dean's success.

Chartered in 1896, Adelphi University ([www.adelphi.edu](http://www.adelphi.edu)) is the first institution of higher education on Long Island. With the main campus in Garden City (the financial hub of Long Island) and centers in New York City, Hauppauge, and Poughkeepsie, the University is a doctoral granting institution with a college of arts and sciences, an honors college and six professional schools that are grounded in the liberal arts. This extremely desirable setting is well known for an abundance of Fortune 500 companies, as well as a highly-competitive academic environment. Adelphi's enrollment exceeds 8,600 undergraduate and graduate students with a distinguished and dedicated full-time faculty of over 300, supplemented by a corps of 600 part-time academics and professionals who add real-world experience to our programs.

The School of Business, which earned AACSB International accreditation in 2007, is among only 10% of business schools worldwide so recognized. Curricula include strong undergraduate programs in accounting, economics, finance, and management as well as fast-track and traditional MBAs, and several joint degree graduate programs. (<http://business.adelphi.edu>) A core asset of the school is its 17,000+ active business school alumni, including distinguished professionals in finance, business, banking, and entrepreneurship.

Known for highly qualified, student-oriented faculty, small class sizes, and strong partnerships with global corporate giants, the School attracts students seeking leverage in this ultra-competitive job market. With a concentration of public and private universities in the area, Adelphi competes successfully for well-prepared, focused students. Undergraduate enrollment in the Business School (550+) is up more than 50% in eight years, and 75% of the 37 FTE faculty have been recruited since 2001.

Reporting to the provost, the dean of the School of Business is responsible for the administration and leadership of the School and works collaboratively with other deans as part of Adelphi's academic management team. The successful candidate will be charged with: innovative strategic planning and curricular development to meet workplace demands for qualified graduates and to distinguish Adelphi programs among regional competitors; stimulating and rewarding increased faculty scholarship; successful fundraising to grow the endowment with an emphasis on student scholarships and faculty chairs; providing strategic leadership for our innovative internship program and enhancing opportunities for mentorship with prestigious corporate partners and

alumni; forging new opportunities for interdisciplinary collaboration; and expanding educational delivery options to meet the technology-driven marketplace worldwide.

### **Qualifications**

A highly engaged Search Advisory Committee is leading the effort to identify individuals for this position who have strong professional credentials, a collegial personal style, and an ambitious vision for the School and its continued trajectory of emergence as a leader and innovator in business education with increasing opportunities for global partnerships. Among the attributes sought in candidates for this rigorous national search:

- Earned doctoral degree in a business or related discipline;
- Distinguished scholarly and professional record with credentials commensurate with appointment as full professor with tenure;
- Progressively more responsible administrative experience with a record of successfully providing creative and innovative results;
- Collaborative personal style and persuasive advocacy skills in building partnerships internally and externally within both academic and corporate communities;
- Experience in creating and enhancing academic programs and supporting related scholarship, especially for recently-hired, non-tenured faculty;
- Demonstrated ability to attract external funding from government agencies, private business, and private donors;
- History of commitment to promoting excellence in teaching and the ability to create and enhance new programs via traditional and innovative course delivery methods that will reach students at all levels;
- Personal philosophy that fully embraces ethnic, social, and geographic diversity in students and faculty;
- Proven record of transparent decision-making and effective management and communication skills.

The review of candidate materials will begin in mid-August and continue until the position is filled. Inquiries will be considered in confidence. Nominations and applications should include: (1) a detailed letter of interest describing specifically how the candidate's qualifications match the School's desired characteristics as enumerated above in a leader and qualifications to support the strategic guidance to the School's future; (2) a curriculum vitae; and (3) complete contact information for five references, including the candidate's professional relationship with each reference listed. Send materials electronically to [AdelphiBus@academic-search.com](mailto:AdelphiBus@academic-search.com).

The search is assisted by John B. Hicks, Senior Consultant Academic Search, Inc.  
[john.hicks@academic-search.com](mailto:john.hicks@academic-search.com) 205-345-7221

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